

Job opportunity	Sales Manager
Geographic location	Europe / The Netherlands
Activity	Technical innovation
Reference	I4L-JOB-PROFILE -SM
Type of contract	Temporary / Long term

Inno4Life is an expanding company, located in Breda, the Netherlands. Our company offers a complete range of solutions in Equipment & Services, System Integration, System Optimization and independent Expert Advice in the Pharmaceutical and Bio-Tech industry. Inno4Life has a well-known international client base and a solid network of strong partners.

Inno4Life is currently looking for a sales manager who feels attracted to act in a fast growing and strongly regulated international business environment, in a niche segment in the Pharmaceutical and Bio-Tech industry

Our focus is on development of new equipment, optimizing existing solutions, operational excellence, and providing excellent customer services. The informal company culture is built on integrity, trust, respect and commitment. Are you the passionate professional, who can make the difference?

Profile:

The International Sales Manager will manage and build relationships with clients in the Pharmaceutical industry within an assigned region.

You define and manage annual sales in your region, realise agreed targets and KPI's. Manage and execute all the sales activities in your region and cooperate with partners efficiently to realise exponential Sales growth satisfying customers, strengthening the Inno4Life reputation and footprint.

You will translate the needs and unique requirements of customers to the Inno4Life team in order to come up with innovative ideas and solutions. You will analyse customer requirements for standard or tailor-made equipment and services. You liaise frequently with technical sales support or the technology department about technical choices, decisions and cost implications of technical decisions. You also manage timely and accurate quote creation.

Desired Skills & Expertise:

The international Sales Manager needs 6+ years of commercial experience in the Pharmaceutical- or life science industries. A technical Bachelor degree is a minimum requirement. In addition selling primary equipment would be considered a plus. Internationals sales experience is a must and a network in the Pharmaceutical industry is a strong advantage. You are willing to travel 50%+, have excellent knowledge of the English language and preferably also French and/or German.

Education level: Bachelor

Experience level: 6+ years

Languages: English and preferably French and/or German

Visit Inno4life.com for additional information about our company or call +31 076 30 200 23.

Mail your application in English with your resume to jobs@inno4life.com

Acquisition by commercial recruitment agencies is not appreciated.